

Company Profile

Productive **A**lternatives for **S**ustainable **S**olutions
www.passasia.com | www.hrasia.com | www.consultant.lk



Since 1999



PASS Asian (Pvt) Ltd

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Sri Lanka

2020



PASSAsia PROFILE

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Highlights of our business PERFORMANCE and the Societal Impact (1999-2019)				
Over 500 clients and customers	Over 200 Training products	Over 300 Consulting Products	Over 50 Research Projects	From Rs. 300,000 loan to over Rs. 200 MN assets
Created over 250 direct employments	Created over 500 indirect opportunities	Contracted over 50 service providers	Paid Rs. Millions of VAT and Tax	Served over 25 International Agencies
Received national and international awards	10 CSR Projects implemented	Sister companies in Tourism and ICT	Served in all 25 districts	Links with 27 Countries
For Government	For INGOs/NGOs	For SMEs	For Embassies	For Universities

*"Success is not final, failure is not fatal:
it is the courage to continue that counts"*

Winston Churchill

1. Introduction

PASS Asian Private Limited, Registration Number: PV 92275 is a globally acknowledged Sri Lankan Research, Consultancy and Training Firm. We are one of the most innovative consultancy partners on Research Studies (including applied/operational research, participatory action research, desk research and action research), Baseline and Benchmark Studies, Feasibility Assessments, Surveys, Market Studies, Participatory Assessments and Participatory Planning Exercises, Organizational Strategy, Enterprise Modeling, Entrepreneurship, women and gender equity and empowerment, Business Process Outsourcing, ICT, Intellectual Capital, Project Management and HRM. We partner with both business and development sectors to identify the highest value opportunities, address their most critical challenges and transform those organizations and projects “from Good to GREAT”.

We believe in building capacity through research, consulting and training to unleash human potential and community potential to develop Sri Lanka which is one integral service. The firm originated in 1999 to meet the growing socio-economic developmental needs and efforts of the country and was established by a group of multi-disciplinary (Economics, Business, Sociology, Community Development, Management, HR, Psychology, etc.) and multi-cultural (representing Sinhala, Tamil and Muslim communities) academics and professionals in the field. PASS Asia provides innovative solutions for the private sector, NGOs, INGOs, government organizations, semi-government organizations, multilateral and bilateral organizations, CBOs and SMEs in Sri Lanka. In addition, PASS Asia has successfully completed several consultancy services to countries in the Asia Pacific Region. PASS Asia has an excellent rapport with a large number of Government Ministries, international agencies, government organizations, local NGOs, CBOs, foreign and local universities, embassies and business organizations; built up through the provision of quality business solutions and development services, during the past eleven years.

From the inception in 1999, we have provided consultancy services to design, develop and execute studies, surveys and assessments for a range of subject areas including community development and livelihood improvements. We have provided our services to World Bank funded projects, ADB funded projects, UNDP, ILO, NORAD, JICA, Caritas Sri Lanka, World Vision, Search for Common Ground, Ministries and Departments, national and international universities and academic institutes and many other international agencies. We have built a strong rapport with national and international universities, social development institutions and voluntary organizations in all 25 districts in Sri Lanka.

One of the most exclusive advantages with us is the multi-disciplinary and multi-cultural expertise with the ground experience and top level education, professional qualification together with practical involvement. Our solutions and services are always creative, innovative and out of the box. Therefore, sometimes the client will see the difference with the used traditional services and solutions. Satisfaction, performances, results and the impact of our training interventions are vital and remarkable. The primary aim of PASS Asia is to contribute to the socio-economic development of the country with a vibrant and powerful private sector through permanent, peaceful solutions that enable a life with quality and equity to all citizens of the country. PASS Asia is empowered to provide high quality, result oriented, professional services in SINHALA, TAMIL and ENGLISH which is one of its core competencies.

2. Strategic Direction

Our Vision “Success Partner for Simple and Effective Management Solutions”

Our Mission is to “is to create and innovate economically efficient, socially equitable and environmentally friendly management solutions with integrity, accountability and diversity”

Our Quality Policy

Scientifically accurate, defects free, just-in-time creative and innovative solutions provision by a confident, competent and happy multi-disciplinary and multi-cultural team of experts to delight clients complying national and international standards.

We believe and follow

Ethical
Productive
Professional
Innovative
Creative

3. Awards and Recognition

We have received number of national and international awards for our accomplishments as company and as it key directors.

The following shows only key such;



- The Best Tamil Trainer in SIYB Sri Lanka (2003)
- The Outstanding Young Person in Sri Lanka Award – Entrepreneurship (2004)
- United States Sri Lanka Fulbright Scholarship (2007/2008)
- Fordham University Humanitarian Scholarship Winner 2009/2010
- ICBP Winner 2011, ICTA Agency of Sri Lanka 2014

4. Services and Solutions

"Don't be afraid to give up the good to go for the great"

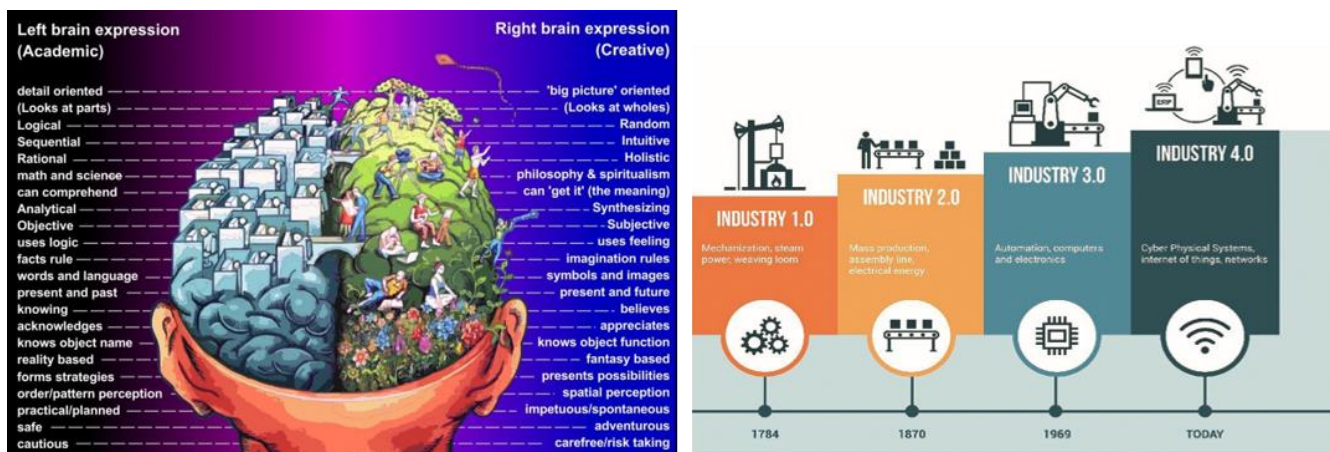
John D. Rockefeller

From 1999 we have innovated a large number of research, consulting and training solutions. As a SME we also face challenges from time to time as a learning organization. Accordingly, we have experienced all sorts of turbulent situations and innovated a new cycle of products/services/solutions. In 2013 we had to craft a totally different business cycle to face some of the macro level challenges. We have diversified our business operations to add more value to the service users and commenced the new business cycle with all new and innovative applications together with several world leading global capacity building solutions providers (with the license, franchise, agent or certified solutions provider status) for the private sector, Government and NGOs.

Today, we are with sister companies in Tourism, ICT and advertising together with a strong network of other relevant service providers.

Some of the key services and solution areas are presented below;

1. Innovative Training and Learning



We are specialized and expertise on training need assessments, developing training modules and facilitating results oriented. We transform training in to learning. We cater wide spectrum of clients including academics, businesspeople, professionals, artists, religious leaders, politicians, civil society leaders, youth and women leaders and children.

Our outward-bound training and activities are not only asking to play, swim, boating, climbing etc. It allows you to make use your right and left brain in the way you need to face the for the industrial revolution as a successful person, family, organization and a country. It is very different, and we always ignite you by talking you through nontraditional and unbelievable paths with dreams, imaginations, skills and competencies. Any thing in this journey will be a great input to be a successful and winning person who can make a true difference on him/her and then in the society. Whether you are a political leader, academic, professional, business entrepreneur,

student, farmer, technician, skilled and non-skilled human resource, we have the ability and the passion to create the most suitable activities for your change including range of effective learning and application methods. Let us make use your spiritual, social, economic and nature-based power with new connections.

2. Innovations and Creativity



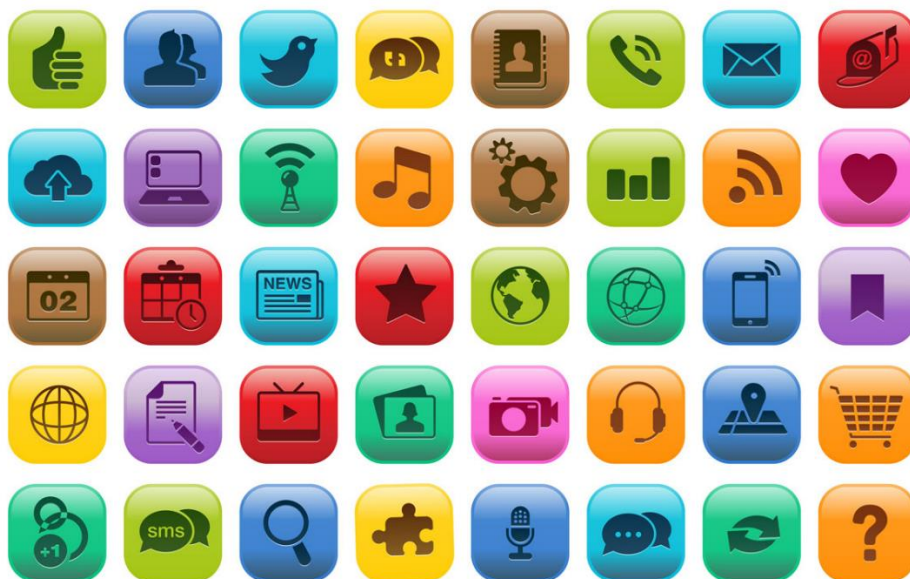
It is with all of you irrespective to where you are, what you are doing, big or small, educated or not, rich or poor..... Until you start your own journey of creativity, you will not recognize the power of creativity.

Explore and Reach your CREATIVITY!

Creative thinking inspires ideas. Ideas inspire change.

- Barbara Januszkiewicz

3. Software Applications and Solutions



We leverage the latest technologies to build powerful UX-oriented software products centered on your goals and business needs. Our team of experts handle the full project

lifecycle beginning with the initial Discovery Phase where we identify and prioritize business requirements, allowing the creation of a roadmap for delivering results. We guide organizations through the Digital Transformation process in order to solve their traditional problems by providing a disruptive digital solution. Based on a deep understanding of your users, our team of innovators and passionate experts delivers an improved experience that helps you reach your company goals.

Computers themselves, and software yet to be developed, will revolutionize the way we learn.

- Steve Jobs

4. Capacity Building and Strategic Planning



We strive to support to achieve 17 – SDGs by 2030. Results oriented and highly customized organizational scanning exercises with strategic and operational capacity building services and solutions with gender equity and ethnic diversity as cross cutting themes for companies, education institutes and universities, government organizations, NGOs, CSOs, local authorities and projects etc. Organizational scanning, strategic planning, organization alignments and many more. This comes with a holistic process or a pack of solutions rather than stand-alone ready-made activity. It's amazing and unbelievable. This study or assignment will make sure to move your organization or the project from good to GREAT. You will articulate your DREAM for 2030. **Let us DREAM the future today...**

5. Art for Life SUCCESS



We have partnered with visual and performing Artists and in the process of innovating new training and consultancy solutions for the business sector and for education sector to make use both left and the right brain to be creative to solve problems and to innovate solutions. We have experienced very good results from corporations and community level trainings. This is one of the new areas we were testing in last 3-5 years' time. If you are bold enough to think out of the box and to find new and innovative solutions just contact us so we will bring a solution team as multidisciplinary professionals including Artists. Art is our life and it is all. Let us explore it.

Of you kill the arts, you kill love, and you kill progress.

- Brendon Urie

6. Good Governance and Productivity



Good governance policy development and operational integration is a must for the sustainability of any organization. This includes facilitations, change management process, documentations and trainings, etc. We spell out it for you from your words.

Let your organization grow steadily...

7. Innovative Research Solutions



We have the passion and the competencies to undertake wide range of research studies including applied research, action research, participatory action research, operational research with universities, private sector, SMEs, international agencies and professional bodies. Research means one of the most crucial input for the development of individuals, families, businesses and governments. We strongly believe it and commit on it with the use of latest technologies and analysis software including mobile data collection and software applications for both quantitative and qualitative research approaches. It's not only a science, it's art and it's our life, love and the soul. We are ready and willing to challenge RESEARCH. Let us partner with US...

“Creativity requires input, and that's what research is. If you're gathering material with which to build”

- Gene Luen Yang

8. Human Resources Consultancies



Total Human Resources Solutions from A to Z. Training and Learning Needs Assessments are a vital part of organizational improvements. We have the specialty of undertaking innovative and highly customized training needs assessments (TNA). We help from the point of organizational HR audit, sourcing new staff, recruitments, designing jobs, performance appraisals, team management, staff training and development, remuneration planning, understanding regulatory requirements and finally to maintain a COOL and highly productive TEAM to move **“from Good to GREAT...”**

9. Knowledge and Business Process Outsourcing



PASSAsia is ready with all required resources to undertake to outsource your none core business processes including data entering, data analysis using SPSS, SAS, Minitab, STATA etc., client monitoring, data collection, translations, document creation, website updates, website management, business and event managements etc.

We are equipped with all required facilities and equipment including computers, office space and skilled human resources. We guarantee that it is cheap and better quality then do it using your resources. **Just allow us to serve you...**

"We cannot teach people anything; we can only help them discover it within themselves"

Galileo Galilei

10. Entrepreneurship Development



PASSAsia, we partner with you to dream, define, release and operationalize **ENTREPRENEURSHIP**. It is not only about your risk taking. It's about you and your passion. It's all about our country and its future. Social enterprising and multi-cultural social enterprising is vital for Sri Lanka. We have proven our entrepreneurship and the ability for mentoring and coaching entrepreneurship development initiatives with global exclusive awards.

What is great about entrepreneurship is that entrepreneurs create the tangible from the intangible.

- Robert Herjavec

11. Vocational Skills Development



Vocational skills provide the life and the livelihood for those who did not get the opportunity to obtain better formal education. But those who obtain vocational skills have climbed the upper end of the career ladder as per the practical examples. PASSAsia helps you to obtain diversified vocational skills with different modalities including on the job training, structured vocational training and as challenging assignments together with the relevant other companies and organizations. Especially for women and youth vocational training is a must for the success.

Let us climb the Career Ladder Today...

12. Human Resources Outsourcing



We prefer and encourage to name people not as labours but as “Human Resources” We have proven track records to provide trained Human Resources (traditionally named as labours) for different purposes and for different industry sectors including banking, diplomatic missions, NGOs, manufacturing, construction and other service sectors. We take only well selected projects to provide well trained and well oriented Human Resources to fulfil the requirements of national and international clients. If you have a challenge of getting good people for your work, its so simple and call us....We will provide really good and capable people and we will supervise and make sure they perform to satisfy your needs. We also expect you to treat them as Human Resources and not just laborer irrespective to the job....cleaning, cooking, construct support work etc.

All labor that uplifts humanity has dignity and importance and should be undertaken with painstaking excellence. - Martin Luther King, Jr.

13. SME Development Solutions



We will not just train potential and existing entrepreneurs. We assist them to start and continue their journey of success with exclusive solutions, facilities and other arrangements including market development, mentoring and coaching, business performance reviews and linking with investors and financial service providers. **You will become a wealth creator...**

14. Market Development Solutions



We partner with you to develop your national and international markets to expand or diversify business opportunities. We have proven both national and international market development for small businesses and co-operatives. Believe that we have a HUGE potential and tap it. **It's for YOU...**

15. Promoting Gender Equality



As you all aware gender equity and the empowerment of women is one of the top priorities of the development of any society or any country. Therefore, PASSAsia has integrated it as one of its core cross cutting themes in all service provisions. We have a great expertise to provide policy recommendations and innovative solutions to promote gender equity and the empowerment of women and youth. **Let us take each minute and opportunity to promote gender equity...**

Gender equality is more than a goal in itself. It is a precondition for meeting the challenge of reducing poverty, promoting sustainable development and building good governance.

- Kofi Annan

16. Youth Empowerment



We have designed and facilitated number of national, provincial, district and community level your empowerment programmes and those evaluations with both national and international organizations in Sri Lanka. In 2015 we were the consultant for all Island Youth Convention and its Youth Ambassador for peace programme. We also demonstrated that we as a group of youth developed our entrepreneurship and leadership to bring competitiveness and success in all our efforts with national and international awards and recognition.

The foundation of every state is the education of its youth.

Diogenes

17. Mentoring and Coaching Solutions

Mentoring & Coaching



At any situation we will help you to be calm, strategic and cool in order to make intelligent decisions while managing your emotions and feelings. We are not experts, but we are very good listeners with empathy. We learn from you while sharing success stories or rather how you manage hard situations with new IDEAS and new WAYS and new MEANS. World is so large; you have many OPTIONS. **Try it now...**

18. TEAM building Training and Consultancy



Leadership and TEAM building with national and international game modules are vital for the success of your organization. We help you to make and use the glue of the team synergy with intrinsic motivation of all staff and stakeholders towards the success of the organization. **With an energetic team you are so LUCKY...**

19. Highly Customized - Non-Traditional Effective Training Workshops



Training in to Learning

We support you to identify training needs and to design and develop training and workshops. We have innovated many tools to transform training in to LEARNING at your organization. This includes mega workshops for thousands of people to small group learning, FGDs, study circles, on the job training and much more. **Let us LEARN...**

20. ICT Solutions and Training



Do you want to share your idea of web related products? You do not have to know anything about internet websites, mobile apps or social media, etc. PASS Web Designing and PASS Web Hosting will bring you to the world of latest technological

innovations as per the true needs of your organization. We have partnered with number of high-profile ICT service providers to craft websites, Mobile Applications and other software solutions. **No doubt that we will bring your organization's image and performance to the INTERNET ERA...**

21. Smart Accounting Solutions



Are you still facing problems in maintaining your accounts with files or with accounting software? We are ready to give retirement for all your books and software. We will bring you to the SKY and allow you to maintain your accounts and manage finances from anywhere in the world and on the GO. It's no more a dream! It's a reality! You can manage all your finances from your mobile phone. All your updates, analysis including bank reconciliation, etc. Isn't it a miracle? But it's so cheap and so EASY. **You will feel more comfortable in life...**

22. Smart Office Solutions



We provide to plan, monitor and evaluate your staff activities and projects with a central board. It's not a black or a white board. It's a virtual board for all. Anyone can see this from anywhere. From planning to managing clients, requesting and approving leave, etc. This can be done with your Android mobile. Managing tasks and staff is no more a worry with this support. **It's almost 24 hours and 7 days with FUN...**

23. Quality Improvement Training and Consultancies



We have very simple yet highly effective solutions adopted from S5, Kaizen and Muda and from our cultural and historical knowledge, attitude and practices. You can make miracles of improvements with small changes and be a winning and successful organization. **Start now...**

24. Performance Management Solutions



Performance Management for staff is not a serious job or a serious process with small improvements. We will make small improvements in your project or the organization. No forms and papers will be wasted. Those small things will lead to manage the performance of all your staff with a day-to-day basis in order to assure results. **Its 360 degrees PLUS...**

25. Fundraising Training and Consultancy



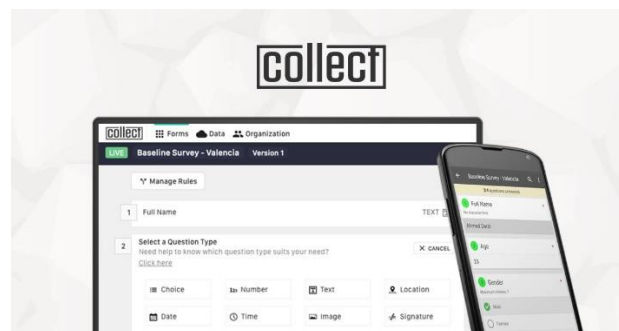
In this world, funding is available for the right purpose and for the right organization. First and foremost, you have to show that your organization is the right organization and you are doing the right thing. Fund raising is not a magic, but a logic. **But if you can blend the magic with logic, you will be able to yield MONEY from TREES...**

26. Project Designing, Monitoring, Evaluation, Learning and Accountability Support



Project planning, monitoring, evaluation, reporting and accountability related trainings and consultancies were provided by us for the last 15 plus years. You will be happier with better project planning and monitoring. **We help you all to SMILE in all your projects with impact and sustainability...**

27. Mobile Data Collection Solutions



We are the exclusive partner in Sri Lanka for one of the world's best mobile data collection platform "COLLECT" which can use in any android device. In addition to this platform we use number of open sources and paid mobile data collection software for projects, organizations and professionals. Let us talk about your data collection requirement with us for cost effective and professional solutions.

28. Co-operative Development Consultancy and Training



We are the team who created the first COOP domain in Sri Lanka with highly successful results and an impact. Co-op Governance and Management is vital for success. **Get your COOP domain NOW...**

29. English/Sinhala and Tamil Translations and Interpretations



TRANSLATIONS

Translations, interpretations, transcribing (Sinhala, Tamil and English) with SWORN translators and other certified team of experts. Documentation and editing are value additions. We have successfully completed several national level translation projects and hundreds of small and medium scale translations. **See the difference...**

Some of the Matured Training and Consultancy Products at PASSAsia in last 20 years...



5. Major Clients

- Agro Micro Finance
- Art Sense Advertising (Pvt) Ltd
- Artway Gallery of Sri Lanka
- Association of the Disabled Women
- Because Institute, JAPAN
- Becrux Traders and Invest Limited, Cyprus
- Canadian Red Cross Society
- CARE - Community Network Project
- CARE - Dry Zone Agriculture Development Project
- CARE - PRIDE Project
- CARE - Rehabilitation Assistance Project for Internally Displaced Persons (RAPID)
- CARE - SECURE Project
- Caritas Kurunegala

- Caritas Kilinochchi
- Caritas SED Galle
- Caritas Sri Lanka (SEDEC)
- Central Bank of Sri Lanka
- Centre for Banking Studies, Central Bank of Sri Lanka
- Centre for Handicapped, Kundasala, Kandy
- Centre for peace building and reconciliation(cpbr)
- Century Finance (Pvt) Ltd
- Central Hospital Badulla
- Chamber of Commerce - Chennai
- Codesep, Deniyaya
- Consortium of Humanitarian Agencies (CHA)
- Cooperative Societies in Sri Lanka (Agriculture, Fisheries, Fruits and Vegetables, MPCS etc. and over 20)
- Department of Export Agriculture
- Department of Official Languages
- Disability Organizations Joint Front (DOJF)
- Divisional Secretaries and District Secretaries
- Faculty of Management and Finance, University of Colombo
- Farmer Organizations in Sri Lanka - over 50
- Federation of Chambers of Commerce and Industry of Sri Lanka (FCCISL)
- Finnish Red Cross
- FORUT Colombo Office and Regional Projects
- Galle District Chamber of Commerce and Industry (GDCC)
- Global Alliance Against Women in Trafficking (GAATW)
- Government Dental Surgeons' Association of Sri Lanka
- GTZ ProMis Project
- GTZ REVO Project
- GTZ Tsunami Housing Support Project (thsp)
- GTZ VTW Project
- Habaraduwa Development Foundation
- Helvetas Sri Lanka
- HELVETAS Swiss Intercooperation Sri Lanka
- ILO - Income Recovery Technical Assistance Project (IRTAP)
- ILO - SIYB Project in Sri Lanka
- ILO LEED Project (funded by AusAid)
- ILO Regional Office, New Delhi
- Industrial Development Board (IDB), Sri Lanka
- International Organization for Migration (IOM), Sri Lanka
- Investors- tourism project
- IOM – RECLAIM Project
- IOM – Registration Project
- Jaffna Jaipur Centre for Disability Rehabilitation
- JICA FORWARD Project/Ministry of Public Administration/SLIDA
- JICA JSCoT Project /Ministry of Tertiary and Vocational Education
- JICA/Ministry of Economic Development

- Kotte Municipal Council
- Lakjaya Micro Finance (Pvt) Ltd
- Local NGOs covering all 25 Districts of Sri Lanka
- Madhara Service Centre, Galle
- Mathugama Social Service Society
- Members of Parliament of Sri Lanka
- Merlin Sri Lanka
- Ministry of Education
- Ministry of Industrial Development
- Ministry of Industries and Investment Promotion
- Ministry of Industry and Commerce
- Ministry of Regional Development
- Ministry of Trade and Commerce
- Ministry of Women's Affairs
- Motivation UK
- National Enterprise Development Authority (NEDA)
- National Cleaner Production Centre (NCPC)
- National Democratic Institute (NDI), Sri Lanka
- National Forum of People's Organization
- National Institute of Business Management (NIBM)
- National Peace Council
- National Planning Department of Sri Lanka
- National Youth Services Council (NYSC), Sri Lanka
- NAWAJEEWANA, Tangalle
- NCA Lanka
- NCM International, Canada
- North Central Province Department of Agriculture
- North East Department of Industries
- Norwegian University of Science and Technology (NTTU) FONT Project
- OMI Jaffna
- Oxfam Sri Lanka
- Parents Teachers Organization of the Mentally Handicapped, Kalutara District
- People's Bank Customer Club, Borella
- People's Bank, Borella Branch
- Plantation Human Development Trust (PHDT)
- Postgraduate Students - over 100
- Private Commercial Agribusiness Companies
- Private Computer Training Institutes
- Professionals in different disciplines - over 1000
- Provincial Departments of Education in 10 districts in Sri Lanka
- Rajarata Participatory Development Foundation
- Regional Development Banks of Sri Lanka
- Royal Norwegian Embassy
- Ruhunu Development Bank Head Office and Branch Offices
- Rural Development Training & Research Institute (RDTRI), Ministry of Samurdhi Affairs

- Samasevaya Talawa
- SANASA Campus
- SANASA Society, Hambanthota
- Sarvodaya Shramadana Movement
- SAREERAM Micro Finance Organization
- Save the Children, UK
- School Children - over 10000
- SEEDO Sri Lanka
- SHIA Sri Lanka
- SHIA Sweden
- Sinhala Tamil Rural Women's Network
- SIYB Sri Lanka Association
- Small and Medium Scale Entrepreneurs (SMEs) - over 5,000
- Small Hoteliers Group in Poththuvil
- Social Mobilization Foundation (SMF), Hambanthota
- Southern Centre for the Disabled
- Southern Computers (Pvt) Ltd
- Southern Development Authority
- Southern Province Rural Economic Advancement Project (SPREAP)
- Spanish Red Cross
- Spinal Injuries Association (SIA)
- Sri Lanka Australia Natural Resource Management Project (SLANRMP)
- Sri Lanka Central Federation of the Deaf (SLCFD)
- Sri Lanka Federation of the Rehabilitation of the Disabled (SLFRD)
- Sri Lanka Federation of the Visually Handicapped (SLFVH)
- Sri Lanka Footware Association (SLFA)
- Sri Lanka Foreign Employment Bureau (SLFEB)
- Sri Lanka Foundation Institute (SLFI)
- Sri Lanka Institute of Local Governance (SLILG)
- Sri Lanka National Federation of the Visually Handicapped (SLNFVH)
- Sri Lanka Red Cross Society - Colombo Branch
- Sri Lanka Red Cross Society - Kurunegala Branch
- Sri Lanka Red Cross Society - Nuwara Eliya Branch
- Sri Lanka Red Cross Society - Ratnapura Branch
- Sri Lanka Red Cross Society (SLRCS)
- Sri Lanka Tourist Board (SLTB)
- Suchith Mohotti Associates (Pvt) Limited
- Swedish Cooperative Centre (SDC)
- Swiss Contact Sri Lanka
- Technology Company (ND), India
- The Travel Foundation UK/Dikwella Lace Center
- United Nations Children Fund (UNICEF)
- United Nations Development Programme (UNDP)
- United Nations Organization for Industrial Development (UNIDO)
- University of Peradeniya
- University of Colombo

- University Students (national and international)
- Valvuthayam Mannar
- Vietnam Embassy of Sri Lanka
- Visuvamadu Farmers Multi-Purpose Co-op Society Limited
- Vocational Training Authority, Ampara District
- Vocational Training Authority, Batticaloa District
- Vocational Training Authority, North Western Province
- Voice Area Federation
- Volunteer Service Overseas (VSO) / STRENGTH Project
- Western Province Constructors Association
- Wilpota Kantha Ithurum Parisramaya
- Wood and Wood-based Industry Association
- World Bank funded Gemidiriya Project
- World University Services, Canada (WUSC) - Plantation Communities Project (PCP)
- World University Services, Canada (WUSC) - PRET Project
- World Vision Sri Lanka
- YMCA Batticaloa

The weakest link in a chain is the strongest because it can break it.

Stanislaw Jerzy Lec

6. Strategic Partnerships

Our Strategic Partners are listed below;

1. Collect – Mobile Data Collection
2. Small Improvements, Germany
3. XERO Limited, New Zealand
4. Bitrix24 Ltd, USA
5. Local Universities for Academics, Students and Computer Labs
6. Professional Associations for Experts
7. Entrepreneurs and Industry Experts
8. Individuals with Strategic Importance

The more generous we are, the more joyous we become. The more cooperative we are, the more valuable we become. The more enthusiastic we are, the more productive we become. The more serving we are, the more prosperous we become.

William Arthur Ward

7. Highlights of Exclusive Accomplishments

Research, Consultancy and Training Solutions

- Youth Empowerment Solutions including ICT Applications
- Capacity Building for Northern Co-operatives
- Capacity Building of Central Hospital Badulla (a Social Enterprise)
- WVL Ex-post evaluation (1st time in Sri Lanka) with WV USA
- Women and Youth Empowerment Solutions
- DPO- Programme Strategy for Sri Lanka
- Mental Health Study in Northern Province in Sri Lanka
- International Co-operative relations with Malaysia
- Government Officer Training designing and translations with JICA
- First time Co-op Governance and Management manual in Sri Lanka
- Successful Fundraising Missions
- Government Officer Training with Ministry of Public administration and SLIDA with module designing and translations
- Recruitment for Embassies

Major Human Resources Outsourcing Projects Completed (non-disclosure contracts signed with the client)

- Banking Sector
- Recruit Embassy staff
- Garment industry staff
- Service sector staff
- Support staff
- Skilled and un-skilled labours
- NGOs and INGOs

Web Based Solutions

- First E-Commerce Art Gallery in Sri Lanka
- First semi virtual Organizational performance management system to Sri Lanka Red Cross Society
- We have designed more than 50 exclusive web sites for exclusive clients
- Virtual Platform for Labour Migrants Sri Lanka
- XERO cloud-based accounting
- Bitrex Management solutions
- Small improvement 360-degree performance management system
- Collect mobile data collection platform

“Dreams Don’t Work Unless You DO”

-John C. Maxwell

8. Capacity and Operational Modality

If you use some of the traditional criteria to assess us and our capacity using standard forms and tools, sometimes you might miss us because we have challenged some of the traditions with break-through innovations to face challenges and to survive in the last 16 years as a small, yet very powerful company in Sri Lanka without any support from any party politics with a true independent manner. If you count the number of full time EPF staff, number of professors and branded academics, etc., you will definitely miss us. If you try to assess that whether we have done a similar job in similar magnitude, then you might miss us easily. If you assess the last three years audit reports, you will find many big companies recorded more than us.

If you talk with our recent clients (JICA, UNDP, Visuvamadu FMPCS, ILO, CEAT Sri Lanka, World Vision Lanka, Caritas Sri Lanka, Sri Lanka Red Cross, Sri Lanka School of Physiotherapists, Art Way Gallery of Sri Lanka, Central Hospital of Badulla, etc.), you will not miss us. If you understand how we have challenged the constraints and innovated new ways and means to make use of the resources differently, you will be amazed. We are that much creative, innovative and practical. If you decide to understand, test and challenge us with work, you will adore us as you can learn a lot.

With your request and requirement, we will plan and bring our proposals. Accordingly, we will add the required resources. We will understand very genuine, transparent and accountable jobs with our FREEDOM for creativity and innovations and power of change.

Though we are small in size and number, our physical and intellectual capital is up-to-date and effective. We are maintaining our own modern office in the capital city of Sri Lanka with all facilities and features. We are using the latest computer hardware and software with license. We are using the world first branded equipment and vehicles for our safe and secure mobility. We have BIG dreams and determinations. We are so RICH.

If you feel better, do not miss to try one of our services and solutions. Just call us or drop an email. We will build a professional consulting partnership to take your challenge and make you RELAX...

9. Our CSR Efforts

- Sponsorship for Post Graduate Institute of Agriculture (PGIA) Annual Symposium)
- Employment opportunities with visually impaired person
- Scholarship for Persons with Disabilities to undergo university education (2004)
- Free Technical & Motivational Sessions for micro Entrepreneurs (from 1999-2016)
- Career guidance support and guest lecturer for universities and educational institutes
- Consulting support for organizations those who directly help the most vulnerable communities at subsidized rates
- Anniversary contributions to children's Home in Pitakotte

- Contributions for Children's Homes for Director's birth days
- Special contributions (with subsidized fee structure) for consultancy works in Northern Province, Plantation community and the most rural areas of the country
- Donation of books and sport items for 5 children societies in Deniyaya through CSG
- Special Appreciation event for parents and family members of the staff
- Special fundraising support for Visuvamadu Farmers Multi-Purpose Co-operative Society
- Mentoring and Coaching supports for SMEs, Students and Professionals to develop their career

10. Track Records

As per the request of the client we will provide further details on our assignment track records, success stories and the CV of consultants.

11. Contact Us



Productive Alternatives for Sustainable Solutions

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